

THE  
**GREATER  
WASHINGTON  
APPRENTICE  
NETWORK**

# Employer Briefing

August 2, 2022 | 2:00 PM - 3:00 PM

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**NORTHERN  
VIRGINIA  
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# Today's Agenda

- Welcome
- Overview & Brief History  
Monthly Employer Meetings – First Tuesdays of every month
- Featured Speakers:  
**Chris Gros**, Vice President, Talent  
NT Concepts Inc.  
**Pia J. Miller, Esq.**, Deputy Commonwealth's Attorney, Office of the  
Commonwealth's Attorney for Fairfax County
- Networking Breakout Rooms
- Upcoming Events

# MISSION

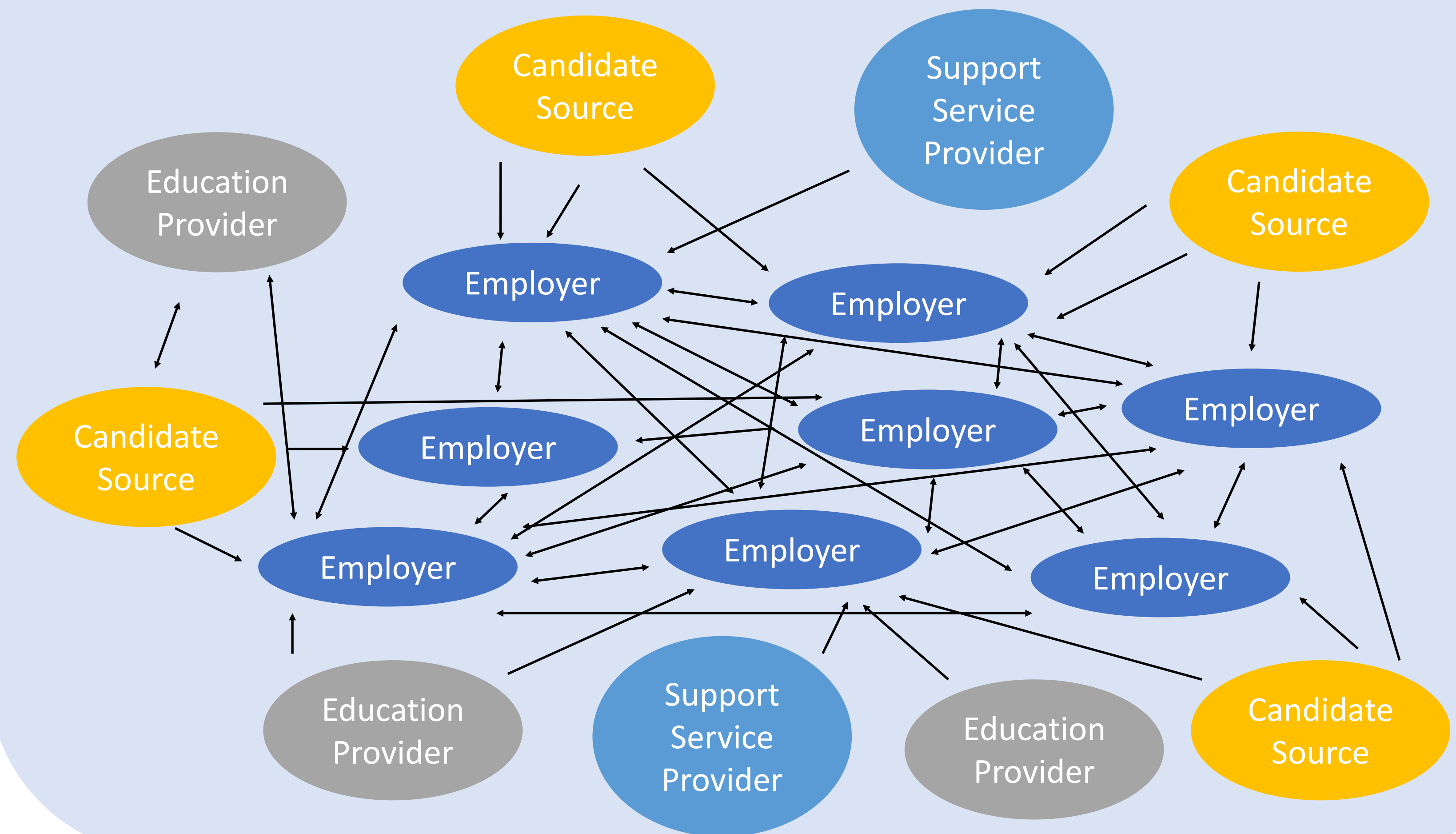
- Help employers in the region explore and develop an apprentice-based model of recruitment and training.
- The Network brings together employers, academic institutions, public and private sectors to create alternative career pathways into digital economy jobs for traditionally underserved communities.
- Goal: Create 1,000 apprenticeships in the Greater Washington region by 2025



# Employer Centric Network

- Employers choose their candidate source(s)
- Employers choose their apprentice candidates
- Employers choose their education provider(s)
- Employers choose their support services provider(s) (if desired)
- Employers share best practices
- The Network provides the ecosystem, the infrastructure, and facilitates connections

## Greater Washington Apprenticeship Network: an employer centric apprenticeship ecosystem



# Industry Cohorts

- Banking
- Government Contracting

What other cohorts would you like to see?

THE  
GREATER  
WASHINGTON  
APPRENTICE  
NETWORK

# Sustainability Partners

NORTHERN  
VIRGINIA  
CHAMBER  
FOUNDATION



FEDERAL CITY  
COUNCIL

THE  
GREATER  
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APPRENTICE  
NETWORK

# Founding Employers

**accenture**

**AON**

powered by  
**aws**

**SRM**<sup>®</sup>  
BETTER WORKPLACES  
BETTER WORLD™

**APPTÉON**  
Innovative Thinking, Powerful Results

  
**Nestlé**<sup>®</sup>

  
**NTConcepts**

# Today's Featured Speakers

**Chris Gros**, Vice President, Talent  
NT Concepts Inc.



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# Mission First Innovation **NEXT**

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National Security Internship & Apprenticeship Program Update

**Chris Gros**  
Vice President, Talent

Wednesday, November 30, 2022





# Exclusively focused on National Security & Critical Missions

## IT Modernization

Legacy system transformation for security, efficiency, and mission capability

## Digital Transformation

Innovative technologies, agile approaches, and automated operational pipelines

## Data Modernization & Readiness

Decentralize and ready mission data as a shared strategic asset

## Data Science & Advanced Analytics

Improved situational awareness, actionable intelligence and decision support speed

### FAST FACTS

- Founded 1998
- Privately-held, woman-owned mid-tier solution integrator
- HQ: Vienna, VA
- U.S. citizen employees located worldwide
- TS Facility Clearance
- DCAA Compliant
- CMMI V2.0 Level 3 for Development
- ISO 9001:2015
- Certified Cloud Professionals
- Certified Development Professionals
- Certified Scrum Masters

### CONTRACT VEHICLES & OTAs

- DISA ENCORE III
- DTRA IT Service Design
- GSA IT Schedule 70
- 8(a) Joint Venture
- Qualifying SB under R&D NAICS 541715
- IC-specific vehicles
- C5 OTA Consortium
- BST OTA
- DISA/NBIS OTA Award
- IWRP OTA
- NASC OTA
- SOSSEC OTA Consortium

### MARKETS & MISSIONS

Intelligence

Defense

Fed Civ & Homeland



# Our Challenge Remains the Same

## SECURITY CLEARANCE MARKET REALITIES:



**DEMAND FOR  
TALENT OUTPACES  
SUPPLY**



**CLEARANCE  
PROCESSING TIMES  
ARE IMPROVING –  
*BUT CAN STILL TAKE  
300 DAYS OR MORE.***



**CLEARED JOB  
OPENINGS ARE AT  
ALL-TIME HIGHS**



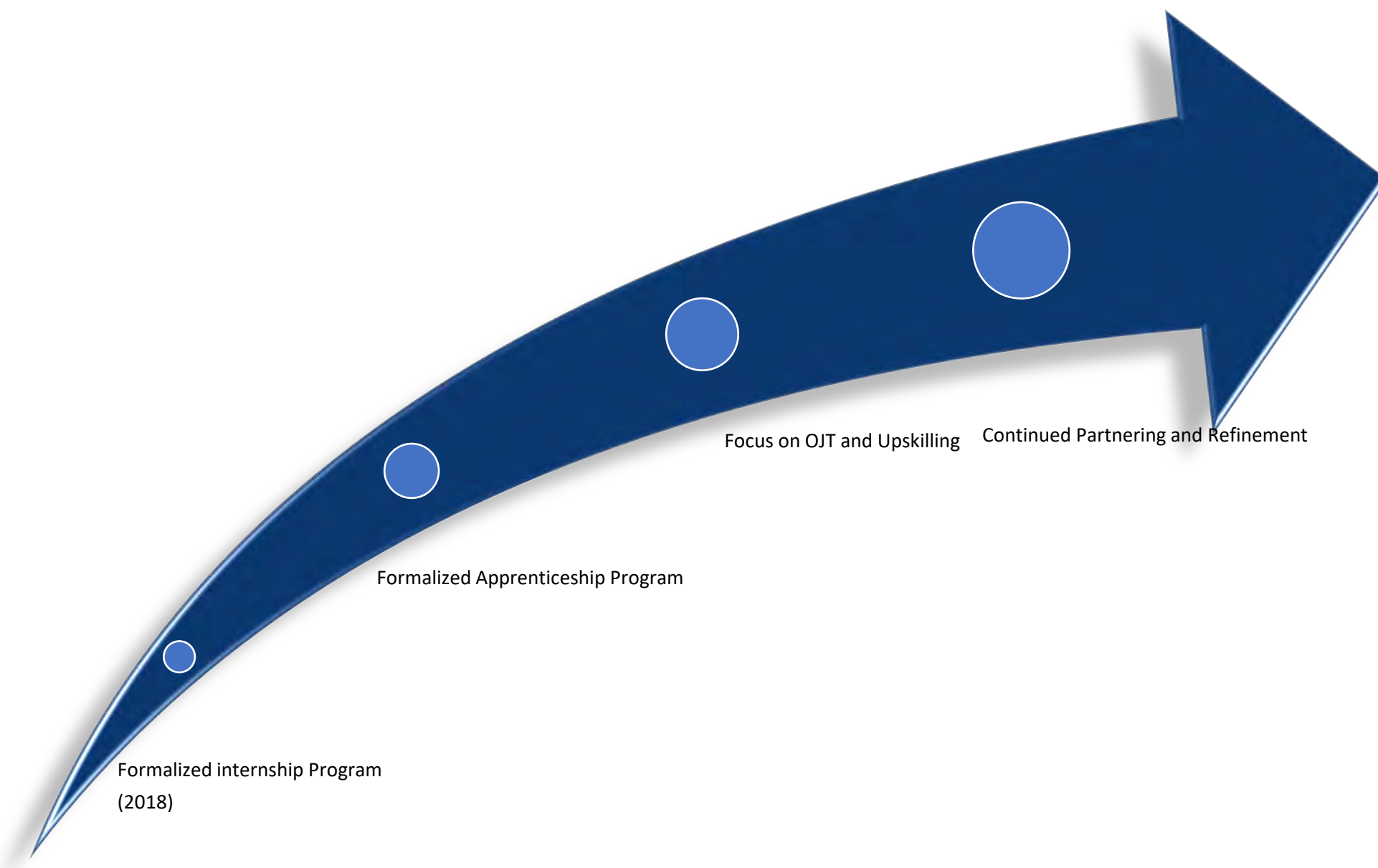
**MOST TALENT  
IS ALREADY  
EMPLOYED**



**RECIPROCITY  
AND TRANSFER  
OF TRUST ARE  
*POSSIBLE – BUT NOT  
ALWAYS EASY***

## Our Journey

- Timeline & Process



## Refinement & Partnering

- Interns
  - Summer & Year-Round Interns
    - Lead4IT
    - Commonwealth Cyber Initiative (CCI)
  - Micro-Internships with Parker-Dewey
- OJT and Upskilling
  - Hire transitioning veterans
  - Hire developmental & mid-career talent
  - Upskill Current Employees
  - Working with government clients to substitute experience and certifications for formal degree
  - GMU Micro Certification in Data Analytics
  - Tech Boot camps
- All with a continued focus on increasing representation of underrepresented groups

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# Questions & Discussion

National Security Internship & Apprenticeship Program

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**Chris Gros**

Vice President, Talent

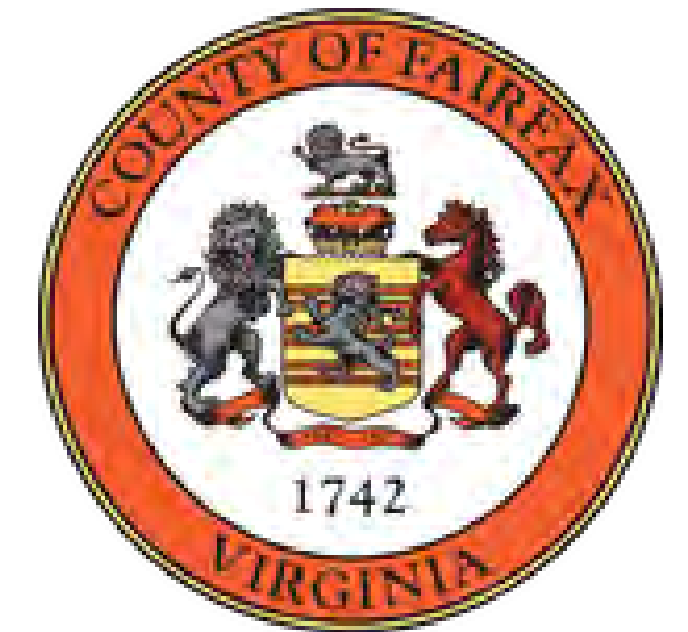
Mobile: (703) 679-7669

[chris.gros@ntconcepts.com](mailto:chris.gros@ntconcepts.com)



# Today's Featured Speakers

**Pia J. Miller, Esq.**, Deputy Commonwealth's Attorney  
Office of the Commonwealth's Attorney for Fairfax County



# Breakout Rooms

## Discussion & Networking

### Starter Topics:

- Introduce yourself
- How can the Network help you?
- How can you help the Network?



# Monthly Employer Meetings

Recurring Monthly Meetings: 1st Tuesday of the Month 2:00 – 3:00 pm

Next Meeting:

**Tuesday, September 6, 2:00 - 3:00 pm**



# Thank you

## Questions?

Jennifer Williamson

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[www.GreaterWashingtonApprenticeNetwork.com](http://www.GreaterWashingtonApprenticeNetwork.com)

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